



GENERAL PHYSIOTHERAPY, INC.

To: ALL HOME-CARE PATIENTS

January 1, 2008

Subject: G5[®] Brand PERCUSSORS
with Directional-Stroking

Obtaining a G5 Percussor through Medicare,
and/or from your Insurance Company

Our Company, General Physiotherapy, Inc. of St. Louis, Missouri, U.S.A. is the manufacturer of G5[®] Brand Directional-Stroking PERCUSSORS, for use by you in your home.

Our G5[®] Directional-Stroking PERCUSSORS are known throughout the world, and have been in use since 1975!

They provide a very deep, but gentle percussive effect throughout your upper body, to help loosen thick secretions in your lungs and bronchial tubes. The unique Directional-Stroking[®] action of our G5[®] PERCUSSORS also helps you to direct the movement of those secretions toward your throat, so that you can cough them up and out. Finally, the vibratory effect of our G5[®] PERCUSSORS helps to stimulate the cough mechanism in your throat, helping you to cough.

G5[®] PERCUSSORS may be used by you safely in your home, with no training or complicated instructions needed.

- (1) Simply plug it in to any wall outlet.
- (2) Turn it on.
- (3) Hold the applicator head against your chest, side or back, with the red “Directional-Stroking” arrow pointing toward the direction that you want your secretions to move.

That’s it! For deeper penetration, turn the Speed Dial down toward “20”. For a shallower effect, turn the Speed Dial up toward “30.”

A. - To OBTAIN a G5 PERCUSSOR through MEDICARE:

- (1) First - ask your Doctor to provide you with a prescription for the purchase of a HomeCare percussor – to help you to loosen and cough up your lung secretions while at home. If you have any problem – call us at 1-800-237-1832.
- (2) Present the prescription to any local Oxygen Therapy Equipment Dealer (Apria; Lincare; Walgreen’s HomeCare; etc.) or any local Medical Equipment store.

- (3) Inform your local dealer or store that:
 - (i) “The HCPCS Code is E0480” and
 - (ii) They can obtain a G5[®] Directional-Stroking[®] PERCUSSOR for you from General Physiotherapy at 800-237-1832.

Again – if you have any problem, call us at the above number.

B. - To OBTAIN a G5 PERCUSSOR through INSURANCE REIMBURSEMENT:

- (1) First – as with Medicare reimbursement requirements – you’ll need to get a prescription from your Doctor for the purchase of a HomeCare Percussor.
And – you’ll need to ask your Doctor for a copy of your most-recent Clinical/Progress notes. Again – if you have any problem – call us.
- (2) Once you have a Doctor’s prescription, and a copy of your Clinical/Progress notes, call us directly at 1-800-237-1832 and tell us:
 - (a) Your name and phone number
 - (b) The exact, full name of your insurance company
 - (c) Your insurance policy number
 - (d) The city and state in which you live, and
 - (e) Confirm to us that you have in your hands a Prescription and Clinical/Progress notes from your doctor.
- (3) We’ll then provide you with the name and number of the person to call at EDGE PARK MEDICAL, our partner company, who will:
 - (a) Check the insurance coverage provided by your carrier, and will then either:
 - (b) Arrange for delivery of a G5 PERCUSSOR to you, and they’ll take care of obtaining full payment for the cost of it from your insurance company,
OR
 - (c) They’ll be able to sell a G5 PERCUSSOR to you directly, charging it to your credit card, and they will then help you to get in contact with the proper people at your insurance company, so that you can be re-imbursed (or at least partially re-imbursed) directly by your insurance company for your purchase

C. - To OBTAIN a G5[®] PERCUSSOR DIRECTLY from us, WITHOUT either Medicare or Insurance Reimbursements

- (1) Simply call us directly at 800-237-1832, and we’ll charge it to your credit card.
 - (2) No prescription will be needed. No paperwork will be required. No phone calls will have to be made.
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Our objective, really, is to be of help to you, so that you can obtain the G5 PERCUSSOR that's best for your needs, at no cost to you, or at the lowest possible out-of-pocket cost to you.

With best regards,

Carla Cramer
Sales Specialist
(314) 291-1442
Ext. 4762

G5[®] Flimm-Fighter

The G5[®] Flimm-Fighter[®] Directional-Stroking[®] Percussor is the optimum percussor for effective self-administered postural drainage at home.

The Flimm-Fighter[®] incorporates our unique Directional-Stroking[®] percussive action, which helps loosen congestive secretions, and helps to move secretions into the bronchial tubes where they can be coughed-up. The red arrow on the head of each Flimm-Fighter[®] shows the user the direction that the loosened secretions are to be mobilized. The ultra-light percussive head, weighing less than one pound, allows a patient to effortlessly self-administer percussive therapy, and is designed for use with our Self Application package*. The continuously-variable percussive speed range of 20 – 30 cycles per second insures that patients receive safe, optimal treatment. Each Flimm-Fighter[®] includes three interchangeable applicators (#250, #251, #253). A pediatric version is also available, for more-gentle percussion on small children or fragile geriatrics.

Key features:

- Designed to assist in providing postural drainage for homecare patients with Cystic Fibrosis, Bronchiectasis, Chronic Bronchitis, Atelectasis, Chronic Pneumonia, Chronic Emphysema, Asthma, Bronchopulmonary Dysplasia or other COPD conditions.
- The Flimm-Fighter's[®] powerful yet lightweight percussion head weighs less than 1 pound.
- May be used with our Self Application pad and belt, and/or our Vari-Tilt[®] body positioner.
- Safe 24 volt operation, with an in-line power converter, to reduce wall-outlet voltages of 90 VAC thru 240 VAC down to 24 VDC.

* [Self Application](#) package available separately, for hands-free use on a patient's own back.

Pamela P., a customer from New Caanan, CT who uses the Flimm-Fighter[®] daily for chest physiotherapy treatments says, "I love the quietness, power, quality and easy portability (light weight) of this unit. It gives me terrific treatments! I like the changeable [applicators] too. Thank you!"

HCPSC Code E0480

Call 1-800-237-1832 for more information.





G5[®] Vibracare[®]

The G5[®] Vibracare[®] Directional-Stroking[®] Percussor is a durable, hand-held percussor used for effective self-administered postural drainage in home-care settings.

Totally self-contained, and weighing less than three pounds, it provides optimal freedom of movement and portability, with a ten foot power cord. The Vibracare[®] incorporates our unique Directional-Stroking[®] percussive action, which helps loosen congestive secretions, and helps to move secretions into the bronchial tubes, where they can be coughed-up. The red arrow on the head of each Vibracare[®] shows the user the direction that the loosened secretions are to be mobilized. The light percussive head, allows a patient to effortlessly self-administer chest physical therapy, and it is designed for use with our Self Application package*. The continuously-variable percussive speed range of 20 – 30 cycles per second insures that patients receive safe, optimal treatment. Each Vibracare[®] includes three interchangeable applicators (#250, #251, #253). A pediatric version is also available, for more-gentle percussion on small children or fragile geriatrics.

Key features:

- Designed to assist in providing postural drainage for homecare patients with Cystic Fibrosis, Bronchiectasis, Chronic Bronchitis, Atelectasis, Chronic Pneumonia, Chronic Emphysema, Asthma, Bronchopulmonary Dysplasia or other COPD conditions.
- The Vibracare[®] is a powerful yet lightweight way to generate deep percussion at home.
- May be used with our Self Application pad and belt, and/or our Vari-Tilt[®] body positioner.
- Safe 24 volt operation, with an in-line power converter to reduce wall-outlet voltages of 90 VAC thru 240 VAC down to 24 VDC.
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* [Self Application](#) packet available separately, for hands-free use on a patient's back.

Norma A., a mother in Brownsville, TX - "Thank you for selling this product. My daughter likes it better than beating with my hands, and it's gentle on her body. She's only 2 years old.

Janet K., a customer from Chatham, Ontario, Canada – "A very effective tool in loosening chest secretions in the lung."

Jim D., a respiratory therapist and postural drainage educator in Arkansas calls the G5[®] Vibracare[®], "**The Cadillac of percussors!**"

Robert L., Dir. of Respiratory Services at RJR Memorial Hospital in Stuart, VA – "I have used this equipment since 1983 and have come to depend on, and enjoy using this equipment."

HCPCS Code E0480

Call 1-800-237-1832 for more information.

HCPCS Code: **E0480**

Date of service requested: 01/01/2008

HCPCS code fee schedule category:

Capped Rental Items

PERCUSSOR, ELECTRIC OR PNEUMATIC, HOME MODEL



Note: The start and end dates given for each HCPCS code reflect the effective dates of the fee schedule for the code, which include applicable grace periods.

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State* = Beneficiary State of Residence

State*	Mod1	Mod2	Fee	Start Date	End Date
AK	RR		\$43.61	01/01/2008	12/31/2008
AL	RR		\$43.94	01/01/2008	12/31/2008
AR	RR		\$37.68	01/01/2008	12/31/2008
AZ	RR		\$43.94	01/01/2008	12/31/2008
CA	RR		\$43.19	01/01/2008	12/31/2008
CO	RR		\$40.01	01/01/2008	12/31/2008
CT	RR		\$43.94	01/01/2008	12/31/2008
DC	RR		\$43.94	01/01/2008	12/31/2008
DE	RR		\$43.94	01/01/2008	12/31/2008
FL	RR		\$37.35	01/01/2008	12/31/2008
GA	RR		\$43.20	01/01/2008	12/31/2008
HI	RR		\$46.64	01/01/2008	12/31/2008
IA	RR		\$43.94	01/01/2008	12/31/2008
ID	RR		\$43.94	01/01/2008	12/31/2008
IL	RR		\$43.94	01/01/2008	12/31/2008
IN	RR		\$39.94	01/01/2008	12/31/2008
KS	RR		\$43.22	01/01/2008	12/31/2008
KY	RR		\$43.94	01/01/2008	12/31/2008
LA	RR		\$37.35	01/01/2008	12/31/2008
MA	RR		\$43.94	01/01/2008	12/31/2008
MD	RR		\$43.94	01/01/2008	12/31/2008
ME	RR		\$43.94	01/01/2008	12/31/2008
MI	RR		\$37.35	01/01/2008	12/31/2008
MN	RR		\$37.35	01/01/2008	12/31/2008
MO	RR		\$38.07	01/01/2008	12/31/2008
MS	RR		\$37.35	01/01/2008	12/31/2008

State* = Beneficiary State of Residence

State*	Mod1	Mod2	Fee	Start Date	End Date
MT	RR		\$41.88	01/01/2008	12/31/2008
NC	RR		\$39.27	01/01/2008	12/31/2008
ND	RR		\$43.94	01/01/2008	12/31/2008
NE	RR		\$40.33	01/01/2008	12/31/2008
NH	RR		\$43.94	01/01/2008	12/31/2008
NJ	RR		\$43.94	01/01/2008	12/31/2008
NM	RR		\$43.94	01/01/2008	12/31/2008
NV	RR		\$43.94	01/01/2008	12/31/2008
NY	RR		\$37.35	01/01/2008	12/31/2008
OH	RR		\$43.94	01/01/2008	12/31/2008
OK	RR		\$43.94	01/01/2008	12/31/2008
OR	RR		\$41.92	01/01/2008	12/31/2008
PA	RR		\$43.94	01/01/2008	12/31/2008
PR	RR		\$44.05	01/01/2008	12/31/2008
RI	RR		\$37.35	01/01/2008	12/31/2008
SC	RR		\$37.35	01/01/2008	12/31/2008
SD	RR		\$43.94	01/01/2008	12/31/2008
TN	RR		\$37.35	01/01/2008	12/31/2008
TX	RR		\$43.94	01/01/2008	12/31/2008
UT	RR		\$37.35	01/01/2008	12/31/2008
VA	RR		\$39.93	01/01/2008	12/31/2008
VI	RR		\$37.35	01/01/2008	12/31/2008
VT	RR		\$43.94	01/01/2008	12/31/2008
WA	RR		\$43.94	01/01/2008	12/31/2008
WI	RR		\$37.35	01/01/2008	12/31/2008
WV	RR		\$40.30	01/01/2008	12/31/2008
WY	RR		\$43.94	01/01/2008	12/31/2008